



"Barbican is a specialist financial services recruitment business. Barbican blends knowledge based recruiting with existing networks and hands on industry experience"

Who are we: Barbican Recruitment is an independent, privately-owned recruitment company that specialises in providing comprehensive recruitment services to the Australian financial planning and wealth management industry. We are relationship focused, aiming to truly partner with our clients to both develop an understanding of company goals and align the talent needed to deliver on them.

What we do: Barbican Recruitment focuses on investing in knowledge, in relationships, in people. Barbican is dedicated to achieving 'mutual right fit' - long term matches between client and candidate. Financial planning and wealth management is our niche, our expertise, our specialty.

How we do it: We help our clients build successful businesses by presenting them with talented candidates that match the skills and competencies required. We set clear expectations with both the client and candidate to ensure our direct and honest approach results in valued advice.

We strive to add value to our client business' by advising on their recruitment needs and available talent. Equally we actively listen to the goals of candidates and aim to represent their strengths and capabilities. We work tirelessly to achieve clearly understood objectives by investing time up front. Fundamental to our work is a win/win ethos for both client and candidates - we believe this is key to the long term success of all involved. Barbican Recruitment strives for real trust that comes from robust, mutual, honest conversations.

Why we do it: We believe the traditional reactive recruiting approach is inefficient in today's market. We know recruitment as a profession, recruitment done right, is valuable. We know the recruitment industry has some deep-seated delivery and even deeper-seated credibility challenges.... that's why we exist: to make a difference. The financial planning and wealth management industry needs the right people in the right place - we exist to influence this.

Our team: The Barbican team is highly experienced - not just in sourcing candidates but also in giving an opinion, in thinking a little differently, in listening and actively participating in what the objective is and becomes, we are entrepreneurial and believe in the power of collective knowledge in accelerating the delivery of successful outcomes - we aim to get things done together. We believe diversity in skill, background and perspective gives us an edge ... and continue to develop the strengths of our team to the benefit of our clients. We believe understanding the industry via direct experience is merely a foundational requirement to deliver - it's our hard work in actively nurturing 1000's of individual relationships that drives our behaviours, actions, thinking and ultimately results.